

# **IMI IP EQUITY FUND**



## **Minimum Disclosure Document (MDD)**

September 2018 Date of Issue: 25 October

# **Fund Objective**

The fund will be a general equity portfolio and seek medium to long-term capital appreciation as its primary objective.

#### **Fund Universe**

The portfolio will invest in high quality equity securities of companies across all sectors of recognised exchanges as well as in securities comprising large, mid and smaller market capitalisation share indices and in assets in liquid form, all to be acquired at fair market prices. This portfolio will not subscribe to a particular theme or investment style. The portfolio will normally be fully invested in equity securities, subject to statutory investment limitations.

## **Manager Commentary**

Global sentiment has been weak during the quarter, culminating in what can only be described as a tumultuous month of September. Although, we in South Africa, our undoubtedly in an improved political environment than we were in September of 2017, renewed political difficulties over the past quarter have weighed heavily on local market sentiment, coupled with a stronger Rand. This tied with widespread global emerging market aversion, lead to one of the more volatile months in recent memory on our local market.

The IMI IP Equity Fund was weaker in line with the weakness seen across all sectors in the JSE. We continue to be Rand defensive in our approach and stock specific in our application. We favour companies that exhibit a clear advantage in their core sectors with clear earnings visibility, good cash flow, growing dividends and attractive valuations relative to earnings outlook. Owing to continued negative investor sentiment towards emerging markets, the Fund is expected to perform in line with the JSE over the medium to longer term.

## **Fund Information**

| Portfolio Manager:            | Integrated Managed Investments (Pty) Ltd  |
|-------------------------------|---|
| Inception Date of Fund:       | Dec 1999 (IMI appointed in May 2011)  |
| Inception Date of Class:      | Dec 1999 (IMI appointed in May 2011)  |
| Benchmark:                    | FTSE/JSE Africa All Share Total Return  |
| Classification:               | South African – Equity – General  |
| Regulation 28 compliant:      | No  |
| Income distribution:          | Semi — Annual   |
| Date of income distributions: | 31 March, 30 September  |
| Date of income payment:       | 2nd day of the following month or the next<br>business day if the 2nd does not fall on a<br>business day. |
| Min. lump sum investment:     | R10,000   |
| Min. monthly investment:      | R1,000  |
| Risk profile:                 | High  |
| JSE code:                     | TREF  |
| ISIN Number:                  | ZAE000139002  |

## Portfolio Income in Cents Per Unit (cpu)

|                     | September 2018 | March 2018 |
|---------------------|----------------|------------|
| Income Distribution | 4.6800         | 3.3695     |

## Fund Net Asset Value (NAV) and Units in Issue

| Fund NAV                  | R 36 171 378 |  |  |  |
|---------------------------|--------------|--|--|--|
|                           | Class A      |  |  |  |
| Units in Issue            | 11 170 213   |  |  |  |
| Class NAV                 | R 36 171 378 |  |  |  |
| NAV Price as at Month End | 323.81       |  |  |  |

# Total Expense Ratio (TER) and Transaction Costs (TC): July 2015 — June 2018 ( 3 Yrs Rolling %)

| TER and TC Breakdown          | Class A |
|-------------------------------|---------|
| Total Expense Ratio (TER)     | 1.52%   |
| Fee for Benchmark Performance | 1.25%   |
| Performance Fees              | n/a     |
| Other costs excluding TC      | 0.07%   |
| VAT                           | 0.20%   |
| Transaction Costs (incl. VAT) | 0.33%   |
| Total Investment Charge (TIC) | 1.85%   |

#### **Fee Structure**

|                                | Class A |
|--------------------------------|---------|
| Annual Service fee (excl. VAT) | 1.25%   |
| Performance Fee                | n/a     |

Initial Advice Fee and Ongoing Advisor Fee is negotiable between the Investor and Appointed Financial advisor. This is not part of the normal annual service fee charged by the fund.



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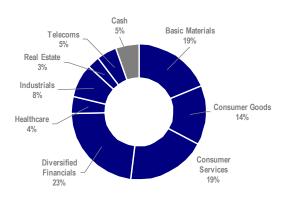


3.69%

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## Asset Allocation as at 30 September 2018



Top Holdings — % Exposure as at 30 September 2018 16.87% Naspers Ltd British American Tobacco Plc 8.03% African Equity Empowerment Investments 7.27% Wescoal 5.75% Anglo American Plc 5.47% **BHP Billiton Plc** 5.42% Sygnia Limited 4.76% Aspen Pharmacare 4.57% MTN Group 4.36%

Data Source : INET/IRESS

## \*Performance—Net of Fees

\* Returns History above one year are annualised

| Cumulative (%)      | 1 Mont | n 3 Mor  | ths 6 Mor   | nths         | YTD    | 1 Year  | 2 Y    | ears   | 3 Years | 5 Ye | ars | Since Inc | eption  |
|---------------------|--------|----------|-------------|--------------|--------|---------|--------|--------|---------|------|-----|-----------|---------|
| Fund                | -7.29% | -11.3    | 2% -13.3    | 2% -1        | 7.34%  | -13.76% | -11    | .70%   | 90.01%  | 19.1 | 0%  | 355.5     | 1%      |
| Benchmark           | -4.17% | -2.17    | % 2.27      | % -:         | 3.84%  | 3.32%   | 13.    | 88%    | 21.38%  | 46.8 | 4%  | 1067.2    | 27%     |
|                     |        |          |             |              |        |         |        |        |         |      |     |           |         |
| Annualised (%)      | 1 Mont | n 3 Mor  | ths 6 Mor   | nths         | YTD    | 1 Year  | 2 Y    | ears   | 3 Years | 5 Ye | ars | Since Inc | eption  |
| Fund                | -7.29% | -11.3    | 2% -13.3    | <b>2</b> % 3 | 3.51%  | -13.76% | -6.0   | 03%    | -3.45%  | 3.56 | 5%  | 8.42      | %       |
| Benchmark           | -4.17% | -2.17    | % 2.27      | % 2          | 7.20%  | 3.32%   | 6.7    | 71%    | 6.67%   | 7.99 | 9%  | 14.00     | )%      |
|                     |        |          |             |              |        |         |        |        |         |      |     |           |         |
| Monthly Performance | Year   | Jan I    | eb Mar      | Apr          | May    | Jun     | Jul    | Aug    | Sep     | Oct  | Nov | v Dec     | YTD     |
| Fund                | 2018   | 0.03% -3 | 54% -1.17%  | -4.10%       | 2.84%  | -0.89%  | -1.80% | -2.59% | -7.29%  |      |     |           | -17.34% |
| Benchmark           | 2018   | 0.10% -1 | .97% -4.18% | 5.40%        | -3.50% | 2.78%   | -0.25% | 2.34%  | -4.17%  |      |     |           | -3.84%  |

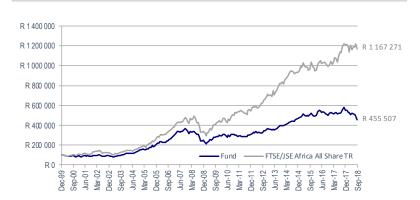
| Risk Statistics |
|-----------------|
|-----------------|

| Risk Metrics                     | Fund    | Benchmark |
|----------------------------------|---------|-----------|
| Volatility *                     | 14.21%  | 16.24%    |
| Tracking Error *                 | 8.38%   |           |
| Information Ratio                | -0.67   |           |
| Correlation                      | 0.86    |           |
| Beta                             | 0.75    |           |
| Sharpe Ratio *                   | 0.09    |           |
| Highest Annual Return (Apr-2006) | 55.69%  |           |
| Lowest Annual Return (Feb-2009)  | -38.43% |           |
| Alpha *                          | -3.65%  |           |

<sup>\*</sup> Annualised

## Growth of a R 100 000 Invested since Inception

Metrofile Holdings Ltd



Volatility is a statistical measure of the dispersion of returns for a given security or market index.

Tracking error is a measure of the risk in an investment portfolio that is due to active management decisions made by the portfolio manager; it indicates how closely a portfolio follows the index to which it is benchmarked.

Information ratio, is a measure of the risk-adjusted return of a portfolio. In this case, it measures the active return of the manager's portfolio divided by the amount of risk that the manager takes relative to the benchmark.

Sharpe Ratio is a measure for calculating risk-adjusted return. It is the average return earned in excess of the risk-free rate per unit of total risk. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been (i.e. a higher return with a contained risk profile, where the portfolio manager is not taking excessive risk to achieve those returns).

Beta is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole.

Alpha is a measure of the active return on an investment. It represents the excess returns of a fund relative to the return of a suitable benchmark.



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#### **Contact Information**

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## **Disclaimer and Disclosures**

Collective Investment Schemes are generally medium to long term investments. The value of participatory interests or the investment may go down as well as up. Past performance is not necessarily a guide to future performance. Collective investment schemes are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available on request from the manager. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The Manager retains full legal responsibility for the fund, regardless of Co-Naming arrangements. Transaction cut off time is 14:30 daily. Each portfolio may be closed for new investments. Valuation time is 15:00 (17h00 at quarter end). Prices are published daily and available newspapers countrywide, as well as on request from the Manager. IP Management Company (RF) Pty Ltd is the authorised Manager of the Scheme – contact 021 673 1340 or clientservices@ipmc.co.za. Standard Bank is the trustee / custodian – contact compliance-IP@standardbank.co.za. Additional information including application forms, the annual report of the Manager and detailed holdings of the portfolio as at the last quarter end are available, free of charge, from clientservices@ipmc.co.za. IP Management Company is a member of ASISA. A statement of changes in the composition of the portfolio during the reporting period is available on request. The performance is calculated for the portfolio. The individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestment and dividend withholding tax.

The portfolio may include foreign investments and the following additional risks may apply: liquidity constraints when selling foreign investments and risk of non-settlement of trades; macroeconomic and political risks associated with the country in which the investment is made; risk of loss on foreign exchange transactions and investment valuation due to fluctuating exchange rates; risk of foreign tax being applicable; potential limitations on availability of market information which could affect the valuation and liquidity of an investment. All of these risks could affect the valuation of an investment in the fund.

The total expense ratio (TER) was incurred as expenses relating to the administration of the financial product. Transaction costs (TC) relate to the buying and selling of the assets underlying the financial product. Total Investment Charge (TIC) is the value of the financial product incurred as costs relating to the investment of the financial product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Transaction Costs are a necessary cost in administering the financial product and impacts the financial product returns. It should not be considered in isolation as returns may be impacted by may other factors over time such as market returns, the type of financial product, the investment decisions of the investment manager and the TER.

Annualised returns is the weighted average compound growth rate over the performance period measured. Fund returns shown are based on NAV-NAV unit pricings calculated from INET / IRESS for a lump-sum returns is the weighted average compound growth rate over the performance period measured. Fund returns shown are based on NAV-NAV unit pricings calculated from INET / IRESS for a lump-sum investment with income distribution reinvested (after fees and cost). Performance numbers and graphs are sourced from Global Investment Reporting (Pty) Ltd.

The Effective Annual Cost (EAC)

The EAC is a standard industry measure which has been introduced to allow you to compare the charges you incur and their impact on the investment returns over specific periods. Please visit http://www.ipmc.co.za/effective-annual-cost to address the EAC illustrator.